



DARTS by Comp-Ware Systems The Feed and Pet Industries' Point-of-Sale System



Let Us Help You Make The Right Decision

Few purchases can have as dramatic an effect on your business as a point-of-sale system. The right one will give you a new level of control over your operations; increasing efficiency, boosting profits, and helping you fine-tune your business. The wrong system can be a waste of money and a source of ongoing frustration.

Don't base your decision on the price, location of the company, or even on the salesman's smile. Base it on its track record with the customers using it. Base it on what it can do for you. The right system will pay for itself through reduced expenses and increased sales; make sure you get a system that truly meets all your needs and can grow as your business grows.

Below are some questions to ask to help you make the right choice. They should assist you in separating the system that makes you money from those that cost you money,

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| Does the system help you get add-on sales by cashier prompting, coupons, etc? | <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> Unsure |
| Does the system offer a frequent buyer club for your customers? | <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> Unsure |
| Does the system offer a sell price matrix system to help you increase profits? | <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> Unsure |
| Are group discount, sale items, and special pricing handled automatically? | <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> Unsure |
| Does the system do seasonal forecasting for accurate ordering compared to less accurate reorder point solutions? | <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> Unsure |
| Does the system offer slide-show/video advertisement for customers at check out? | <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> Unsure |
| Is there a very easy way to recall items that have no bar code? | <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> Unsure |
| Does the system handle "buy 10 get 1 free" programs and handle all the paperwork? | <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> Unsure |
| Are customer returns easy to handle? | <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> Unsure |
| Does the system offer gift card processing internally to save processor costs? | <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> Unsure |
| Does the system offer credit card processing with speeds < 3 seconds? | <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> Unsure |
| Does the system offer video surveillance with receipt images on the video? | <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> Unsure |
| Does the system offer electronic ordering from suppliers? | <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> Unsure |
| Can the system update prices via electronic vendor catalogs? | <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> Unsure |
| Does the system allow for a wireless RF unit to receive PO's, print shelf tags on the spot and manage inventory? | <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> Unsure |
| Does the system easily recall customer history at POS to find "the green bag of dog food" the wife buys? | <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> Unsure |
| Does the system have a track record in the Feed and Pet Industry for over 25 years? | <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> Unsure |

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